SEEJESUS

FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2021

(See Independent Auditors' Report)

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Bee Bergvall & Co.
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Independent Auditors' Report

The Board of Directors
seeJesus
Telford, Pennsylvania

Report on the Financial Statements

We have audited the accompanying financial statements of seeJesus (a non-profit organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of seeJesus as of June 30, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the seeJesus's 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated March 10, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Bee, Bergvall & Co.

Bee, Bergvall & Co., P.C.
Certified Public Accountants

Warrington, PA
January 10, 2022

seeJesus

Statements of Financial Position

June 30, 2021 and 2020

	2021	2020
ASSETS		
Current Assets		
Cash and Cash Equivalents	$ 248,713	$ 726,705
Investments	890,059	100,105
Accounts Receivable	24,066	21,059
Pledge Receivable	55,000	15,000
Prepaid Expenses	1,400	-
Inventory - Books and Videos	102,380	88,214
Total Current Assets	1,321,618	951,083
Pledge Receivable - Noncurrent	-	15,000
Property and Equipment, Net	9,530	17,515
TOTAL ASSETS	$ 1,331,148	$ 983,598
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts Payable	$ 160	$ 128
Payroll Payable	25,951	11,318
Compensated Absences	20,641	7,316
Royalty Advances	96,268	100,895
Paycheck Protection Program Loan	197,400	197,400
Total Current Liabilities	340,420	317,057
Net Assets		
Without Donor Restrictions	297,260	257,519
With Donor Restrictions: Purpose Restrictions	693,468	409,022
Total Net Assets	990,728	666,541
TOTAL LIABILITIES AND NET ASSETS	$ 1,331,148	$ 983,598

See independent auditors' report and accompanying notes to the financial statements

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Statements of Activities

For the Year Ended June 30, 2021
With Summarized Comparative Totals for the Year Ended June 30, 2020

	Without Donor Restrictions	With Donor Restrictions	2021	2020
Public Support and Revenue				
Contributions	$ 517,314	$ 1,280,146	$ 1,797,460	$ 1,359,247
Royalties	45,877	-	45,877	71,278
Seminars and On-line Events	54,666	-	54,666	57,267
Speaking Fee Income	8,525	-	8,525	17,967
Investment Income	13,208	-	13,208	1,093
Miscellaneous Income	1,032	-	1,032	2,225
Net Product Sales	35,681	-	35,681	47,272
Net Assets Released from Program Restrictions	995,700	(995,700)	-	-
Total Public Support and Revenue	1,672,003	284,446	1,956,449	1,556,349
Expenses				
Program Services	1,305,677	-	1,305,677	1,226,292
Management and General	183,153	-	183,153	145,908
Fundraising	143,432	-	143,432	106,457
Total Expenses	1,632,262	-	1,632,262	1,478,657
Change in Net Assets	39,741	284,446	324,187	77,692
Net Assets, Beginning of Year	257,519	409,022	666,541	588,849
Net Assets, End of Year	$ 297,260	$ 693,468	$ 990,728	$ 666,541

See independent auditors' report and accompanying notes to the financial statements

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Statements of Functional Expenses

For the Year Ended June 30, 2021
With Summarized Comparative Totals for the Year Ended June 30, 2020

	Program Services	Management and General	Fundraising	2021	2020
Payroll and Related Costs					
Salaries and Wages	$ 898,426	$ 132,009	$ 69,144	$ 1,099,579	$ 964,881
Employee Benefits	70,361	1,188	3,706	75,255	76,778
Pension	18,586	3,234	1,358	23,178	20,783
Payroll Taxes	45,599	10,099	4,010	59,708	52,440
Total Salary and Related Costs	1,032,972	146,530	78,218	1,257,720	1,114,882
Other Expenses					
Ministry Update Letter	12,874	-	1,430	14,304	17,273
Board of Directors	-	1,917	-	1,917	1,119
Communications	8,662	1,559	2,175	12,396	10,391
Depreciation	3,992	1,996	1,996	7,984	7,984
Development	34,017	-	40,223	74,240	46,361
Financial Services Fees	10,988	13,885	-	24,873	23,402
Insurance	1,870	1,743	935	4,548	6,572
Leadership and Staff Development	11,562	-	-	11,562	22,900
Marketing	30,403	-	-	30,403	27,663
Miscellaneous	4,806	-	-	4,806	11,615
Office Supplies and Expense	29,576	14,787	14,787	59,150	59,210
Podcasts	2,829	-	-	2,829	4,263
Product Research	19,664	-	-	19,664	8,823
Product Gifts	5,034	-	-	5,034	4,095
Professional Fees	14,090	736	800	15,626	600
Seminars	28,924	-	934	29,858	74,231
Travel	42,876	-	1,934	44,810	32,131
Website	10,538	-	-	10,538	5,142
Total Other Expenses	272,705	36,623	65,214	374,542	363,775
Total Functional Expenses	$ 1,305,677	$ 183,153	$ 143,432	$ 1,632,262	$ 1,478,657

See independent auditors' report and accompanying notes to the financial statements

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Statements of Cash Flows

For the Year Ended June 30, 2021 and 2020

	2021	2020
Cash Flows from Operating Activities		
Change in Net Assets:	$ 324,187	$ 77,692
Adjustments to Reconcile Change in Net Assets		
to Net Cash Provided by (Used In) Operating Activities		
Depreciation	7,984	7,984
(Gains) Losses on Investments	(5,658)	(91)
(Increase) Decrease In:		
Accounts Receivable	(3,007)	1,046
Pledges Receivable	(25,000)	-
Prepaid Expenses	(1,400)	-
Inventory	(14,166)	(1,630)
Increase (Decrease) In:		
Accounts Payable	33	(332)
Payroll Payable	14,633	(1,368)
Compensated Absences	13,325	(1,735)
Royalty Advances	(4,627)	(19,105)
Net Cash Provided by (Used In) Operating Activities	306,304	62,461
Cash Flows from Investing Activities		
Purchases of Investments	(784,296)	(100,013)
Sale of Investments	-	-
Purchase of Equipment	-	-
Net Cash Provided by (Used In) Investing Activities	(784,296)	(100,013)
Cash Flows from Financing Activities		
Payroll Protection Program Loan Proceeds	-	197,400
Net Cash Provided by (Used In) Financing Activities	-	197,400
Net Increase (Decrease) in Cash and Cash Equivalents	(477,992)	159,848
Cash and Cash Equivalents - Beginning of Year	726,705	566,857
Cash and Cash Equivalents - End of Year	$ 248,713	$ 726,705

See independent auditors' report and accompanying notes to the financial statements

NOTE 1. Summary of Significant Accounting Policies

Organization: seeJesus (the Organization), was incorporated in the Commonwealth of Pennsylvania on April 30, 1999. The mission of the Organization is to help people see and reflect the life, death, and resurrection of Jesus through our discipleship resources and training.

The goal of the Organization is to conduct courses in order to reach a post-modern world with a relational, as opposed to a purely logical or theological, apologetic. Its long-term purpose is to design, write and market bible curriculum for small groups within the Church for both evangelism and discipleship that reaches a post-modern world that is increasingly secular and a Church that is increasingly untaught.

Accounting Basis and Presentation: The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under this basis, revenues are recognized when earned and expenses are recognized when incurred. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and are not subject to donor restrictions.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Comparative Information: The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting policies generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2020, from which the summarized information was derived.

NOTE 1. Summary of Significant Accounting Policies (Continued)

Income Tax Status: The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code; therefore, no provision for federal or state income taxes is included in the accompanying financial statements. The Organization is not classified as a private foundation. The Organization's federal tax returns are subject to audit by taxing authorities. The Organization's returns open audit periods are for the fiscal years ending June 30, 2018 - 2020.

Cash and Cash Equivalents: The Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Investments: Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets.

Fair Value of Financial Instruments: The Organization follows Fair Value Measurements as required by the FASB Standards Codification, which applies to reported balances that are required or permitted to be measured at fair value under an existing accounting pronouncement. The Codification emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumption that market participants would use in pricing the asset or liability and establishes a fair value hierarchy. The fair value hierarchy consists of three levels of inputs that may be used to measure fair value as follows:

Level 1 - Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access.

Level 2 - Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 - Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

NOTE 1. Summary of Significant Accounting Policies (Continued)

Fair Value of Financial Instruments: (continued)

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

Concentrations of Credit Risk: Financial instruments that potentially expose the Organization to concentrations of credit risk consist principally of cash and cash equivalents, and investments. The Organization principally utilizes a regional bank and investment companies to maintain its operating cash accounts and investments. At times, such balances may be in excess of the $250,000 FDIC insurance limit or $500,000 SIPC insurance for investments, not including market losses, thus exposing the Organization to a loss in the amount of the excess. At times, balances may exceed these limits.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Inventory: Inventory consists of books, CD's, DVD's, manuals, discussion guides and binders. Inventory is recorded using the average cost method.

Receivables: Receivables are stated as the amount management expects to collect from outstanding balances so as to provide a measure of credit losses and doubtful accounts. Management provides for probably uncollectible amounts through a provision for bad debt expenses and an adjustment to a valuation allowance based on its assessment of the current status of individual receivables. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the applicable receivable account. Balances are considered past due one day after due date. Amounts recorded as receivable also include royalty receivable. Royalty receivable is recognized as books are sold and do not have a past due date.

NOTE 1. Summary of Significant Accounting Policies (Continued)

Pledges Receivable: Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Promises to give are recorded at fair value, which is estimated as net realizable value if expected to be collected in one year and discounted future cash flows if expected to be collected in more than one year. No allowance for uncollectible amounts was deemed necessary. Conditional promises to give are recognized when the conditions on which they depend are substantially met. For the year ended June 30, 2021, all pledges receivable were due in one year.

Property and Equipment: Property and equipment are recorded at cost if purchased and fair value if donated. Depreciation has been calculated on the straight-line method over the estimated useful lives of the assets of the related assets, which is five years. Depreciation expense for the year was $7,984. Capital items are recorded as fixed assets when their cost, or donated value, exceeds $2,500. At June 30, 2021 property and equipment consisted of Office, Furniture & Equipment with a cost of $39,925 and accumulated depreciation of $30,395.

Revenue and Revenue Recognition: Revenue is recognized when earned revenues are reported as increases in Net Assets Without Donor Restrictions, unless the related assets are limited by donor imposed restrictions. Gains and losses on assets or liabilities are reported as increases or decreases in Net Assets Without Donor Restrictions unless their use is restricted by explicit donor stipulation or by law.

Contributions are recognized when cash, securities or other assets and unconditional promises to give is received. Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met.

NOTE 1. Summary of Significant Accounting Policies (Continued)

Program revenue is recognized when the event takes place. Program fees received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively.

The Organization recognizes revenue from royalties during the year in which the related performance obligations are met or when books are sold, depending on the nature of the royalty or advance. Royalty advances are recorded as deferred revenue until the performance obligation is satisfied; therefore, the revenue is recognized ratably over the course of the writing, publishing, and distribution or sale of the related books. All amount received prior to the satisfaction of the performance obligation are recognized as deferred revenue. The amount recognized as deferred revenue at June 30, 2021 was $96,268.

Donated Services: Volunteers periodically donate their time to the Organization's program services and fundraising activities. An amount has not been recognized in the accompanying statements of activities for these volunteer efforts because they did not meet the requirements for recognition.

Compensated Absences: The Organization allows employees to carry over certain paid time off. Upon separation, for employees in good standing, the accumulated paid time off will be paid for any current year accrued PTO not yet taken.

Allocation of Functional Expense: Allocation of expenses to program, fundraising, and management and general expense is done by the direct assignment to programs using these costs under the supervision of management. Expenses that are incurred for more than one function, such as a program service, is allocated based on content of the program by function. Salaries and related expenses are allocated based on estimates of time and effort. Office and related expenses are allocated based on use of space.

New Accounting Pronouncements: ASU No. 2014-09 (Topic 606): Revenue From Contracts With Customers: This Statement is effective for fiscal years beginning after December 15, 2018. The objective of this Statement is to provide a more robust framework for addressing revenue issues, to improve comparability of revenue recognition standards across entities, and provide more useful information to the users of the financial statements through improved disclosure requirements. This Statement was implemented in the fiscal year ended June 30, 2021. The implementation had no effect on net assets and the adoption did not impact previously issued financial statements.

NOTE 1. Summary of Significant Accounting Policies (Continued)

ASU No. 2018-13 (Topic 820), Fair Value Measurement: The guidance is intended to improve the effectiveness of disclosures in the notes to the financial statements. The objective of these disclosure requirements is to provide financial statement users with information about assets and liabilities measured at fair value in the statement of financial position or disclosed in the notes to the financial statements. PSBI's financial statements reflect the application of this guidance for the year ending June 30, 2021. The implementation had no effect on net assets and the adoption did not impact previously issued financial statements.

ASU No. 2020-07 (Topic 958), Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets: This standard changes the presentation and disclosure requirements of contributed nonfinancial assets. The term nonfinancial asset includes fixed assets, use of fixed assets or utilities, materials and supplies, intangible assets, services, and unconditional promises of those assets. The standard requires that contributed nonfinancial assets be presented as a separate line item in the statement of activities and additional disclosures will be presented, including disaggregation of amounts, qualitative information, and valuation techniques and inputs be disclosed that were used to arrive at the fair value of the contributed nonfinancial assets. This standard will be implemented in the fiscal year ending June 30, 2022. SeeJesus is currently evaluating this new standard and the impact it will have on its financial statements.

ASU 2016-02, Leases (Topic 842): ASU 2016-02 substantially changes current accounting procedures regarding lease accounting and offers specific accounting guidance for lessees, lessors and sale-leaseback transactions. ASU 2016-02 establishes a right-of-use ("ROU") model that requires lessees to record a ROU asset and lease liability in the statement of financial position for all leases with terms longer than 12 months (the standard may optionally be applied to leases with term of 12 months or less). Leases will be classified as either finance leases or operating leases depending on the characteristics of the lease; consistent with current accounting procedures, the recognition, measurement and presentation of expenses and cash flows arising from the lease will depend on the lease classification. This Statement is expected to be implemented in the fiscal years ended June 30, 2022.

Subsequent Events: The Organization has evaluated events and transactions for potential recognition or disclosure in the financial statements through the date of this report, which is the date the financial statements were available to be issued. No subsequent events have been recognized or disclosed.

NOTE 2. Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Financial assets at year end:	
Cash and cash equivalents	$ 248,713
Investments	890,059
Accounts receivable	24,066
Pledges receivable	55,000
Financial asset available to meet general expenditures	$ 1,217,838

As part of our liquidity management plan, we invest cash in excess of daily requirements in short-term investments, checking, and savings accounts.

NOTE 3. Investments

The following tables represents the Organization's fair value hierarchy and investment income for those investments, excluding money market funds, measured at fair value on a recurring basis as of June 30, 2021:

Investments	Level 1
Short-Term Bond Fund	$ 675,639
Equity Funds	214,420
Total Investments	$ 890,059

Investment Income	
Interest and Dividend	$ 7,550
Unrealized Gain (Loss)	5,658
Total Investment Income	$ 13,208

NOTE 4. Retirement Plan

The Organization funded a simplified employee pension plan in order to provide retirement benefits for all employees. The Organization contributes up to a 3% match for qualified participants. Contributions to the retirement accounts for the year ended June 30, 2021 was $23,178.

NOTE 5. Net Product Sales

Net product sales consisted of:

Sales:	
Product Sales	$ 62,343
Shipping	3,557
Total Sales	65,900
Cost of Sales:	
Cost of Goods Sold	12,529
Book Selling Expense	17,690
Total Cost of Sales	30,219
Net Product Sales	$ 35,681

NOTE 6. Office Lease

The Organization currently leases space for its administrative offices from a church. The lease term is for 3 years from January 1, 2021 to December 31, 2023. The rate is $1,300 per month in 2021, $1,325 per month in 2022, and $1,375 per month in 2023. Either party may terminate the lease by giving the other party 6-months written notice. For the year ended June 30, 2021 the lease expenses was $15,600.

NOTE 7. Line of Credit

The Organization has established a line of credit with a bank in the amount of $40,000 collateralized by all corporate assets. The line of credit is payable on demand and currently carries an annual interest rate of 4.25% at year end. There was no outstanding balance due on this line of credit at year end.

NOTE 8. Net Assets

Net assets were available for the following purposes:

	Net Assets With Donor Restrictions	Net Assets Without Donor Restrictions	Total Net Assets Available
A Praying Life	$ -	$ 92,611	$ 92,611
Eurasia Coordinator	26,406	7,203	33,609
Spanish World Trainer	-	10,942	10,942
South America Coordinator	10,782	(10,782)	-
Spanish World TC	38,938	2,179	41,117
Development Officer and Trainer	126,370	-	126,370
European Coordinator	17,400	(4,060)	13,340
Student Ministries Coordinator	35,524	12,073	47,597
SE Student Ministries Coordinate	2,274	-	2,274
West Coast & East Asia	56,587	75,572	132,159
Central Florida Trainer - LM	11,925	166	12,091
Training Coordinator Snyder	-	1,049	1,049
Bethesda Ministry	129,257	(1,794)	127,463
Arab World Trainer	42,954	(10,324)	32,630
Internship	2,080	(2,080)	-
Special Projects	9,512	13,901	23,413
Writing Projects	63,612	(1,000)	62,612
Prayer Story Project	119,847	-	119,847
General	-	111,604	111,604
Total Net Assets	$ 693,468	$ 297,260	$ 990,728

NOTE 9. Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by the occurrence of other events specified by donors. Purpose for which restrictions were accomplished:

A Praying Life	$	153,568
Eurasia Coordinator		79,000
Spanish World Trainer		7,350
Spanish World TC		42,511
Development Officer and Trainer		50,451
Student Ministries Coordinator		135,032
SE Student Ministries Coordinate		356
West Coast & East Asia		171,891
Central Florida Trainer - LM		17,113
Training Coordinator Snyder		17,483
Bethesda Ministry		106,964
Arab World Trainer		55,727
Internship		27,448
Special Projects		5,426
Writing Projects		104,077
Prayer Story Project		21,303
Total Net Assets Released	$	995,700

NOTE 10. Risks and Uncertainties

The Organization received loan proceeds in the amount of approximately $197,400 under the Paycheck Protection Program, (“PPP”), established as part of the Coronavirus Aid, Relief and Economic Security Act (“CARES Act”). Under the Act, there is a possibility for a portion of the loans to be forgiven if certain conditions are met. The Organization was notified in November 2021 that $168,291 of the PPP loan was forgiven. The Organization is in the process of appealing the forgiveness amount and expects the full amount to be forgiven since the funds were used for purposes consistent with the PPP funding.